

Quintessential Careers Real World Clinic

Career Workshops

Networking for Success

Did you know that most job-seekers get their jobs through networking? Are you as confused as so many others are about how to effectively network in your job and career search? Networking is an amazing tool to help uncover job leads and learn more about career fields, but it is also the most misunderstood aspect of job-hunting. This informative seminar removes the mystique of networking and shows you not only why it works, but how it works.

How to Wow Them in the Job Interview

Employers and hiring managers complain that one of the biggest weaknesses of college student and college grad interviewees is a lack of understanding and preparation at the job interview. This session will cover everything you need to know about interviewing, from pre-interview prep and planning, to tactics for nailing the interview, and additionally, post interview etiquette.

Job-Search 101

If you are new to job-hunting, or need a detailed refresher on the ins and outs of how to develop a job-search strategy, this seminar is perfect for you. You'll learn everything you'll need to know to plan your job-search, including job-hunting research and strategies, resume and cover letter development, career fair strategies, networking, as well as salary and job-offer negotiation.

Get That Internship – and Excel in It!

One of the best ways to not only gain valuable work experience but to also fine-tune your career aspirations is by tackling one or more internships. Employers hiring new grads want to see work experience in your career field -- and internships are the way to obtain that experience. This session will show you how to research, find, and succeed in one or more internships.



10 Reasons Why You Should Attend the Workshops:

http://www.10careerstories.com/10_reasons.html

About Quintessential Careers

Quintessential Careers (QuintCareers.com) is the leading career and job-search Website, with more than 2,500 pages of free content. We're your career site... today... tomorrow... forever!

About the Presenters

Dr. Randall Hansen is Founder of Quintessential Careers, as well as publisher of its electronic newsletter, QuintZine. He writes a biweekly career advice column under the name, The Career Doctor. He is also a tenured, professor of marketing in the School of Business Administration at Stetson University in DeLand, Florida.

Katharine (Kathy) Hansen, creative director of Quintessential Careers, is an author and instructor, in addition to her role as a career expert. Her books include Dynamic Cover Letters and Write Your Way to a Higher GPA, written with Dr. Randall S. Hansen, as well as Dynamic Cover Letters for New Graduates and A Foot in the Door: Networking Your Way into the Hidden Job Market, all published by Ten Speed Press.

Tuesday, November 14 2006 * 6 – 8 PM * Triton Rooms